



Director, Funding & Engagement

A uniquely rewarding opportunity for an innovative, strategically minded business and fundraising professional who acts and models behaviours aligned with the Mission, Goals and Values of an organization dedicated to lifting up the community by improving emotional, social and spiritual health and well-being for all.

About EHM

Founded in 1913, **Evangel Hall Mission (EHM)** is a multi-service agency that provides support to people who are homeless and living in poverty. EHM offers hot meals, showers, laundry facilities and respite from the elements through its Drop-In Centre, where participants can also access spiritual care, volunteer and employment opportunities, and voluntary financial trusteeship from EHM staff. Access to a range of supports from community partners is also available through EHM's Drop-In services, such as Narcotics Anonymous, vaccine clinics, nursing care, legal clinics, and programs offered by Toronto Public Health. In addition, EHM is home to over 160 individuals and families living in two subsidized apartment buildings.

About the Role

As **Director of Funding & Engagement**, you will provide leadership for the financial and engagement activities undertaken by EHM, with the goal of ensuring the overall integrity of all agency funding, financial and engagement resources, policies, procedures and processes. This will range from developing the strategy, to overseeing the implementation of finance, fundraising, risk management, information security and relationship-building efforts.

Reporting to the Executive Director and driven by an organizational mission to “help build community with poor, homeless, and socially isolated people in Toronto through support, services, and advocacy”, you will plan, direct and oversee internal controls, financial reporting, banking, internal audits, accounting functions, risk management, purchasing, donor relationship management and development activities.

Overseeing a dedicated team of finance and fundraising professionals, you will formulate and implement integrated fundraising, accounting, reporting, risk management, grant, information security and all other internal control strategies and vehicles to support EHM's goals, operations, and priorities. Leveraging your financial acumen, you will provide expertise related to the definition and monitoring of all financial resources required to achieve goals and objectives, manage certain aspects of the organization's financial and accounting functions, such as leading and facilitating the budget process, and develop, share and monitor business performance metrics.

A persuasive, politically acute communicator and relationship builder, you will develop, and ensure the implementation of, the strategy to cultivate prospects from identified partners and sectors to achieve or exceed targets as part of the overall EHM revenue goals. This will include building and maintaining a network of mutually beneficial relationships with EHM program stakeholders, in particular, church partners, donors and volunteers. A best practice leader in prospect/relationship management, you will also develop and maintain good working relationships with community agencies and organizations that provide relief of poverty and meals to persons in need, with a focus on developing opportunities for joint initiatives and enhanced community outreach.

About the Candidate

This mandate calls for the expertise, leadership and commitment of a finance and fundraising professional who leads by example, demonstrating alignment with, and acting in accordance with, the organization's values of non-judgmental acceptance, honouring commitments, transparency, continuous learning, accountability, and collaboration.

As this executive, you will have at least seven (7) years of recent, relevant progressive experience, including senior-level leadership within an organization, backed by a university degree in Business, Accounting, Finance or a related field, or an equivalent combination of education and experience. Through this background, you have acquired the ability to generate comprehensive plans to operationalize goals and strategies, and direct activities and solutions in the immediate and longer term, as well as set expectations for, and achievement of, challenging, motivating performance standards.

Your track record of success attests to your knowledge of financial reporting standards, accounting standards and generally accepted accounting principles, and your demonstrated knowledge and understanding of fundraising activities, cycles, and processes. You are equally recognized as being adept at generating ideas that are both innovative and strategically sound, respectfully fostering an innovative environment that challenges the status quo, and mentoring others to build their skills and competencies.

Above all, you demonstrate personal excellence and honesty, exhibit the highest standards of commitment and responsibility, work and lead collaboratively, and support others in achieving measurable results.

To apply to this mission-critical finance and fundraising role in not-for-profit administration, submit your application to **Phelps** by clicking here: <https://bit.ly/3ZIC3zz>

Application deadline: **April 6, 2023.**



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