

Saskatchewan Dealing Representative

PearTree Canada is now active in Saskatchewan and is seeking an experienced charity professional to lead the business development activity in the province. While the candidate will likely have significant experience in the charity sector, the PearTree Canada Business Development team also includes experts with backgrounds in the financial services industry.

The Candidate and Role

We are looking for a mature, Saskatchewan-based representative with ten or more years of experience and a strong, impeccable reputation in the charity (and possibly the financial services) sector. The candidate will work as part of a collaborative team of professionals, providing PearTree's innovative philanthropic platform to charities, high-net-worth individuals, their private companies, families, and advisors.

As the Saskatchewan Dealing Representative, you will assist charities, donors, and their advisors in giving more—and giving more often—by reducing the after-tax cost of donations through a proven and seamless structured approach.

Salary

\$ 120,000 base + generous performance bonus plan

About Us

Over the past seventeen years, PearTree has enabled billions of dollars in accretive, often transformational giving, working alongside charity staff, their lay leaders, donors, and their tax and investment professionals. Simply put, it's easier to raise funds when the cost of giving is reduced from about fifty cents after tax per dollar donated to less than five cents per dollar donated. Generous taxable donors give more through the PearTree approach. In the tens of thousands of tax returns over the past seventeen years, every PearTree client, without exception, has received the expected tax consequences. There is complete and unwavering buy-in from the government. For more details, please see the four-minute video at https://peartreecanada.com/philanthropy/.

How to apply

Please submit your resume by email to Michelle Tennen at <u>michelle.tennen@peartreecanada.com</u> Only those candidates who will be selected for further consideration will be contacted.

PearTree Canada is committed to supporting diversity and accessibility. If you require an accommodation throughout the recruitment process, we will work with you to meet your needs.