

## Raphael Tachie, MBA

Raphael Tachie is a partner and head of Gowling WLG's Private Client Services Group in Vancouver. Raphael's practice is primarily focused on providing strategic legal advice to high-net-worth clients and financial institutions across all areas of estates and trusts law.

Raphael assists high-net-worth individuals, families, entrepreneurs and business owners with estate and trust planning, business succession planning, incapacity matters and planned charitable giving in a manner that is both tax efficient and in line with their personal, family or other important values and objectives. In addition, he advises executors, trustees and other fiduciaries in all aspects of estate and trust administration, including probate, fiduciary duties, obligations and liability issues, and post-mortem planning.

Raphael also has extensive experience in delivering strategic advice to insurance, investments and trust companies with regard to the impact of the laws and regulations relating to older and vulnerable customers, incapacity, estates, trusts and beneficiary designations on their products, services and market conduct. He collaborates closely with financial institutions and their advisors in developing, implementing and maintaining best-in-class estates and trusts, life and health insurance, registered and non-registered investments, and high-net-worth advice practices and processes that are compliant with applicable laws and regulations. This work often involves reviewing and drafting compliance policies and procedures, including internal control manuals, compliance programs and legislative compliance management tools.

In addition, Raphael advises trust companies in their fiduciary capacities as trustees, executors, attorneys, agents and custodians on estate and trust administration and regulatory issues, including new product development.

An active member of the legal community, Raphael is the current president of the Canadian Association of Black Lawyers (CABL), and has been a member of several committees of the Canadian Bar Association and the Canadian Corporate Counsel Association. He also sits on the editorial board of Canadian Lawyer magazine.