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Charles was introduced to charitable gift planning in 1988 and currently is Director of Gift Planning at the QEII Health Sciences Centre Foundation in Halifax. The Foundation raises \$20 million each year in support Atlantic Canada's leading tertiary and quaternary medical care facility. Prior to this appointment Charles operated O'Neil Planned Giving Services, a consulting firm assisting Maritime-based charitable organizations to establish and operate gift planning programs.

Charles has been an active member of the CAGP since 1996 and serves on the Program Committee. He is past secretary of the national board. A longtime member of the Nova Scotia Chapter, he is a past chair and served on the chapter's LEAVE A LEGACY™ steering committee. Charles is a frequent contributor to *Gift Planning in Canada* and serves on its editorial board. He also is past president of the Halifax Estate Planning Council. Charles received the designation of Elder Planning Counselor in 2006.

Charles is a frequent presenter at various fundraising conferences, and is delighted to be a member of the CAGP education faculty. You can find him on LinkedIn, and on Twitter at @charlesoneil1.