GRAPHICS STANDARDS & USAGE MANUAL



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CANADIAN ASSOCIATION OF GIFT PLANNERS LEAVE A LEGACY $^{\rm TM}$ 2004-2005 GRAPHICS STANDARDS AND USAGE MANUAL

ANY ALTERATION OF THE STANDARDS OF QUALITY PRESCRIBED IN THIS DOCUMENT MUST BE APPROVED IN WRITING BY THE CAGP

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CANADIAN ASSOCATION OF GIFT PLANNERS LEAVE A LEGACY™ 2004-2005 GRAPHICS STANDARDS AND USAGE MANUAL

The Graphic Standards and Usage Manual is designed to:

- ✓ Provide clear and consistent standards for the use and branding of the LEAVE A LEGACY[™] program name and sunrise design trademarks by the Canadian Association of Gift Planners (CAGP), its member Chapters, local LEAVE A LEGACY[™] programs and their partners.
- ✓ Balance the desire to tailor the LEAVE A LEGACY[™] program to the local community with the need to promote a consistent image and message.
- ✓ It is also to provide compliance standards as set forth in the Right of Use License Agreement as signed between the Canadian Association of Gift Planners (CAGP) and the National Committee for Planned Giving (NCPG), owners of the LEAVE A LEGACY[™] logo, marks and sunrise graphic in the United States.

LOGO AND TAGLINE USAGE

SUNRISE MARK WITHOUT WORDS-BLACK AND WHITE USAGE

The registered LEAVE A LEGACYTM "mark" is a graphic depiction of a sunrise, exactly as it is shown below. The sunrise mark may be used only as displayed below. The size of the sunrise mark may be increased or decreased as necessary. However, it cannot be modified in any other way, including cropping. The TM symbol must be placed in the lower right-hand corner as shown.



SUNRISE MARK WITHOUT PROGRAM NAME—COLOUR USAGE

The LEAVE A LEGACYTM logo colours are green (PMS 342), cranberry (PMS 215), and yellow (PMS 130) or matching process colours. The TM symbol must be placed in the lower right-hand corner as shown.



SUNRISE MARK AND LEAVE A LEGACY™ PROGRAM NAME—

COLOUR USAGE

The words LEAVE A LEGACYTM are centered under the sunrise mark. The typeface is Times New Roman, bold font in all capital letters. TheTM symbol immediately must follow the word "LEGACY" and should be set superscript next to the "Y." The words must be in the same relationship to the sunrise as shown.

The size of the combined LEAVE A LEGACYTM and sunrise mark may be increased or decreased as necessary. However, the mark cannot be modified in any other way, for example by cropping.

SUNRISE MARK AND PROGRAM NAME IN SAME COLOUR:



SUNRISE MARK IN COLOUR/PROGRAM NAME IN BLACK:



SUNRISE MARK IN YELLOW/PROGRAM NAME IN CONTRASTING COLOUR:





The sunrise mark may be used only as displayed in the examples above. The LEAVE A LEGACYTM logo colours are green (PMS 342), cranberry (PMS 215), and yellow (PMS 130) or matching process colours. All parts of the sunrise mark must be one colours. The sunrise mark must be the same colours as the words, unless the words are black or the sun is yellow as shown.

SUNRISE MARK AND LEAVE A LEGACYTM PROGRAM NAME— REVERSE LAYOUT



The sunrise mark and LEAVE A LEGACYTM words may be reversed from a solid background of black or one of the LEAVE A LEGACYTM logo colours: green (PMS 342), cranberry (PMS 215), and yellow (PMS 130) or matching process colours.

LEAVE A LEGACYTM PROGRAM NAME—GENERAL USAGE

In ALL uses, the name of the program should appear in all capital letters. In text, it may appear in the same typeface as the rest of the document. The TM symbol is in the superscript position immediately following the word "LEGACY." In text, when the superscript TM symbol is used with the first appearance of the program name, it need not be used with subsequent references to the name. The TM symbol should always be used when the program name appears in headings, tables and captions.

The phrase LEAVE A LEGACY[™] should never be split between two lines of text.

When the words "LEAVE A LEGACYTM" are used in text, the word "program" should follow them:

- The LEAVE A LEGACY[™] program
- LEAVE A LEGACYTM program of Greater Toronto Area
- LEAVE A LEGACYTM of Greater Toronto Area program

LEAVE A LEGACYTM TAGLINE USAGE

The official LEAVE A LEGACYTM tagline is "Make a Difference in the Lives that Follow." A tagline is any phrase that is used repeatedly to promote the sense of the brand. If a program uses such a phrase in conjunction with sunrise mark and/or program name, it must use the official tagline.





Make a Difference in the Lives that Follow





LEAVE A LEGACY ™ Make a Difference in the Lives that Follow



Make a Difference in the Lives that Follow

If the phrase "make a difference in the lives that follow" is used in text, there are no restrictions for presentation. If it is used as a headline or footer on an ad, brochure, web page, etc., it must appear in title case.

LEAVE A LEGACYTM AND CAGP LOGO

Each Canadian LEAVE A LEGACYTM program is affiliated with a local CAGP Chapter, therefore LEAVE A LEGACYTM programs should always include the official CAGP logo (available from a local CAGP Chapter and National Office).



Example of Using the Combined logo:

LEAVE A LEGACYTM Programs' Websites

A logo link to the main CAGP Website (<u>www.cagp-acpdp.org</u>) MUST be located on the main page of your LEAVE A LEGACYTM regional site in support of LEAVE A LEGACYTM as a program of CAGP.

GRAPHIC ELEMENTS

LEAVE A LEGACYTM CAMPAIGN TYPEFACES

CAGP will provide logos in various electronic formats. These versions should be used wherever the LEAVE A LEGACY[™] logo appears. Programs should not attempt to construct their own logos using typefaces that appear to match the logos supplied by CAGP.

In text, the name of the program may appear in the same typeface used for the surrounding text provided that it appears in all capital letters and that the superscript TM appears immediately after the "Y."

LOCAL CAMPAIGN CUSTOMIZATION

When a program adopts a local name, the trademark symbol should be included after the word "LEGACY" as follows: LEAVE A LEGACYTM Ottawa, or British Columbia LEAVE A LEGACYTM.

A geographical designation may be added before, after, above or below the sunrise mark and program name, provided the program name is in all capital letters and the superscript TM symbol immediately follows the word LEGACY. There is no requirement that the local designation be in capital letters or in any particular typeface.

Example 1	Example 2
LEAVE A LEGACY ™ Greater Toronto Area	Greater Toronto Area

Geographical designation program names cannot alter nor invade the logo. Examples of invasion include placing the program name:

- 1. Inside the sun
- 2. Under the curved horizon line
- 3. On the rays of the sun

WEBSITE USAGE

As long as the logo trademark and colour standards are followed, the logo may be screened for artistic elements such as wallpaper.

Unacceptable logo treatments include animation, shadowing, or colour outside of the approved colour palette.

BROADCAST USAGE

If the phrase LEAVE A LEGACYTM is used, it must be followed by the standards for usage of the program name. The official tagline, "make a difference in the lives that follow," should be used in broadcast promotions to convey the sense of the brand.

LEAVE A LEGACYTM strongly discourages using the phrase "leave a legacy" in broadcast usage unless it is referring to the CAGP program.

ADVERTISING GUIDELINES

USAGE STANDARDS FOR PRINT AND BROADCAST MATERIALS PRODUCED BY THE CANADIAN ASSOCIATION OF GIFT PLANNERS

The name and contact information for a local LEAVE A LEGACY[™] program may be added to print and broadcast materials produced by CAGP for the purpose of customization. This is the only alteration that may be made to CAGP produced advertising materials.

The name and contact information for individual CAGP partners may NOT be placed on print or in broadcast materials. However, partners may acknowledge their involvement in the LEAVE A LEGACYTM program in the text of their publication, using phrases such as:

•[Partner organization] is a proud partner of the LEAVE A LEGACYTM program. •[Partner organization] is proud to participate in the LEAVE A LEGACYTM program. Local LEAVE A LEGACYTM programs and partners may develop news releases and other public relations materials based on the CAGP campaign, but featuring local donors.

Partner organizations may NOT insert their own donor names or stories into LEAVE A LEGACYTM print or broadcast materials produced by CAGP, and they may not duplicate the CAGP ads using their own donors.

Local partners are encouraged to feature their participation in the LEAVE A LEGACYTM program in their own advertisements by adding the logo and phrases like those above.

USAGE STANDARDS FOR PRINT AND BROADCAST MATERIALS PRODUCED BY CORPORATE AND NONPROFIT PARTNERS

Corporations and nonprofit partners that provide funding for local LEAVE A LEGACYTM activities may wish to feature their sponsorship of the program in their own advertising. Corporate and nonprofit sponsors/partners may use the logo and the following language in their own ads:

•[Partner organization name] is a proud sponsor of the LEAVE A LEGACYTM program.

Or

•[Partner organization name] is proud to underwrite the LEAVE A LEGACYTM program.

The following language should NOT be used by corporate sponsors:

LEAVE A LEGACYTM is sponsored by [Partner organization name].

FREQUENTLY ASKED QUESTIONS

Q: If in a letter to a potential donor I write, "I hope you will take advantage of this opportunity to leave a legacy for future generations," will I be infringing on the trademark because I have not capitalized the letters and ended the phrase with a registration mark?

A: Generally, the answer is no. In such instances the term is not capitalized because it is not a reference to the LEAVE A LEGACYTM program. CAGP strongly recommends that generic use of the term in this manner be minimized to reduce confusion. The words "leave a legacy" should never be used to refer to any other program, service or product.

Q: Our group has already been conducting a LEAVE A LEGACYTM program and has developed printed materials that do not comply with these guidelines. How will we be affected?

A: LEAVE A LEGACYTM programs must comply with these standards immediately. CAGP will insist on strict compliance with these standards to protect the LEAVE A LEGACYTM trademark.

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If your program has questions about logo compliance, we are happy to review materials in advance of program deadlines.

Q: Why must the word "program" be used in text after "LEAVE A LEGACYTM"?

A: This is standard trademark usage. A trademark identifies the source of services or goods; it is not appropriate to use a trademark to identify or describe the services or goods themselves. The LEAVE A LEGACYTM trademark is registered only in conjunction with the activities of CAGP's public awareness campaign.

Q: If a cheque is made out to our program, must the requirements of the trademark be reflected on the "pay to the order of line"?

A: No.

Q: If the name of the program is first correctly mentioned with respect to the requirements of the trademark, can the program thereafter be referred to as simply "LAL" without violating the trademark requirements?

A: The abbreviation "LAL" should not be used in material or correspondence, including informal communications that are internal to the LEAVE A LEGACYTM program. The full program name should always be used.

Q: Do the usage standards apply to a document such as a newspaper article?

A: Yes, although it is sometimes impossible to control how the name appears in print. Journalists take their cues from how they see the trademark used in official written documents from an organization, as well as how someone from an organization refers to it when they are speaking to the journalist. That is partly why we take pains to encourage consistent logo use from the organizations that are communicating about the LEAVE A LEGACYTM program.

Q: May our program enhance the words LEAVE A LEGACYTM with Word Art, 3-D lettering or other graphic elements?

A: No.

Q: Must we insist that the LEAVE A LEGACYTM name be capitalized in e-mail addresses and web URLs?

A: No.

WHOM TO CONTACT WITH QUESTIONS

If you have questions regarding the correct usage of the LEAVE A LEGACYTM logo, or would like to request review of logo usage in print or electronic publications, please contact:

Canadian Association of Gift Planners 1188 Wellington Street W, Suite 201 Ottawa, ON K1Y 2Z5 Tel: 888.430.9494 / Fax: 613.232.7991 Email: <u>communications@cagp-acpdp.org</u>