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to be among Canada's  
top 100 employers.*

## *engaging*

### **Our People. Our Community. The World.**

At Queen's University, the pursuit of excellence is driven by a passion to make the world a better place. We educate our students to prepare them to be citizens and leaders of today's truly global society.

Located in the historic City of Kingston, midpoint between Montreal and Toronto, and a pleasant drive from the nation's capital, Queen's fosters an environment of academic learning and discovery. And as one of Canada's Top 100 Employers, we provide excellent career opportunities for personal growth and professional development.

### **Director, Gift Planning**

#### *Department of Development*

Reporting to the Executive Director (Development), you will plan, direct and enhance a comprehensive university gift planning program, which encompasses mass marketing and appeals, in-person visits, data-mining and other means of inspiring planned gifts. A proven relationship builder conversant with gift planning instruments in Canada and the U.S., you are able relate to diverse groups of people, as well as convey, via oral and written forms in a concise, broadly accessible manner, relevant technical and legal material. Your significant background in the estate and planned giving field, preferably in a charitable context, involves strategy development and implementation, budget and

revenue forecasting, and program analysis. Additionally, you bring leadership and management experience, including supervising staff and working with volunteers, and the ability to establish short- and long-term goals. Proficiency with large database management systems, preferably in a networked environment, is expected. While a bachelor's degree is required, professional fundraising certification (CFRE or equivalent) and CAGP or CACG membership are considered assets. For additional details on this continuing appointment, please visit our Human Resources website at [www.hr.queensu.ca](http://www.hr.queensu.ca).

Candidates should e-mail a letter of application and a resume, by **Thursday, March 11, 2010**, quoting **competition #2010-026**, to **working@queensu.ca**. The University thanks all who express an interest in this position and advises that only those selected for interviews will be contacted.

*The University invites applications from all qualified individuals. Queen's is committed to employment equity and diversity in the workplace and welcomes applications from women, visible minorities, Aboriginal people, persons with disabilities, and persons of any sexual orientation or gender identity.*

[www.hr.queensu.ca](http://www.hr.queensu.ca)